



# Getting Started in Commercial Lines



## A Four-Part Webinar Series

**CEC's: 2 General ICM / GICS per Module**

**Various Dates**  
(see module outline)

**\$400.00 for Full Series or**  
**\$125.00 per module**  
(GST Included)

**1:30pm – 4:00pm**

Online Webinar – Details on how to connect will be sent by IBAM once registration received & processed.

**Presenter:** Jo Anne Mitchell, CIP is a Chartered Insurance Professional with over 25 years insurance industry experience in a career spanning both broker and company roles. A seasoned facilitator, she has provided seminars and webinars for over 10,000 insurance professionals across Canada. Jo Anne has contributed articles to The BC Broker Magazine and The Canadian Insurance Magazine.

**Webinar Overview:** Upon completion of the four part series you will have learned the basic foundation of commercial risk assessment as well as a good grounding in commercial property and liability coverages. And, you will be able to apply what you've learned right away!

Modules can be registered for as a full series or as individual sessions depending on the learners needs. Pricing discounts provided when registering for all 4 modules at once.

### Module Outline:

1. Module 1 – Introduction to Commercial Risk Assessment and the CSIO Commercial Application **(November 5, 2020)**
2. Module 2 – Introduction to Commercial Building Construction **(December 1, 2020)**
3. Module 3 – Introduction to Commercial Property Wordings **(January 14, 2021)**
4. Module 4 – Introduction to The CGL Policy **(February 9, 2021)**

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Full Series:  or Module 1:  and/or Module 2:  and/or Module 3:  and/or Module 4:

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**PLEASE NOTE:** All registrants will receive the contact information at least 24 hours before the start of the Webinar. If you are not notified 24 hours before the webinar begins, contact the IBAM office immediately. Keep a copy of this registration as a reminder.

**Send applications to:** **Mail:** IBAM, 600-1445 Portage Ave, Winnipeg, Manitoba, R3G 3P4  
**Email:** [katrinahueging@ibam.mb.ca](mailto:katrinahueging@ibam.mb.ca) **Fax:** 204-489-0316

*Non-members add \$25.00 per module or \$475 for Full Series. Fees include a non-refundable amount of \$20.00. No REFUND if cancelled within 7 days of seminar, or if a "No Show". Admittance by Pre-Registration only. Applications are processed on a first-come, first-served basis as payment is received and all seminars are subject to minimum attendance requirements.*

*A \$20.00 administration fee applies to all returned cheques.*

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