



Manitoba Premier, Greg Selinger is greeted by IBAM president Curtis Wyatt when arriving at the Fairmont for the President's Gala.



Strong representation from the Wyatt family. Back Row Left to Right: Connor Wyatt, Taylor Wyatt, Yanet Wyatt, Russ Wyatt  
Front Row Left to Right: Curtis Wyatt, Debbie Wyatt, Donna Wyatt, Reginald Wyatt.

# Brokers play and display crucial role in socio-economic fabric of Manitoba

The Fairmont was buzzing April 23rd through the 26th, as the Insurance Brokers Association of Manitoba held its annual week-long convention. The 700 plus attendees at the President's Gala on Thursday evening included many of the city's brokers, underwriters, adjusters, lawyers, politicians and other industry partners. Representatives from beneficiaries of IBAM's charitable and community involvement - notably Take Pride Winnipeg, Habitat for Humanity and the Manitoba Junior Hockey League were also in the audience. The crowd enjoyed the beautiful and talented Tamia along with Spirit of the West.

Extra seating was also brought in to join 400 others to witness industry heavy hitters, including Wawanesa Mutual President & CEO Ken McCrea,

Portage Mutual President & CEO John Mitchell, Red River Mutual CEO Brian Esau, Intact President Jean-Francois Blais, AVIVA Canada EVP Broker Distribution Gregory Somerville and Peace Hills President & CEO Diane Brickner. The insurance executives panel was hosted by Gemini award winning journalist, Evan Solomon.

In his inaugural address, President Curtis Wyatt vowed to utilize in his role all of the skills and abilities gained during his 20 years in the industry. Wyatt brings the foundation built from the ground up by his parents during their years at Wyatt Insurance, now known as Wyatt Dowling Insurance.

Currently, Manitoba's insurance brokers are working diligently with the Provincial Government to ensure smooth implementation of the



Multiple Grammy Nominee Tamia wowed the crowd.



President Wyatt addresses the audience at the President's Gala.



Panel executives.

application of Provincial Sales Tax to insurance. Brokers across Canada have also worked extensively with the Federal Government to protect consumers from tied selling and other unfair practices utilized by Canada's big banks when selling insurance. Recently, Federal Finance Minister Jim Flaherty brought forward regulation specifically prohibiting banks from marketing, offering or selling property and casualty insurance on their websites.

General insurance contributes \$2 billion and \$80 billion to the Manitoba and Canadian economies respectively.



President Curtis and wife Debbie Wyatt.



Brent Gilbert, David Schioler, Sharon Clarke and Chris Luby enjoying the IBAM Trade Show.



Trade Show saw hockey "Insurance Goal" theme.



Out of town VIPs with some of the IBAM executive.



Minister Andrew Swan and MLA Sharon Blady arrive at Gala.



IBAM CEO Dave Schioler addresses AGM.

